

Press Release of SIDMA S.A.

Athens, 28th August 2014

Announcement of the publication of the financial results for the first semester of the fiscal year 2014

In the first semester of 2014 the economic recession kept receding, a trend anticipated to lead to positive rates of growth for the first time since 2007. The economic climate improvement also exhibited a similar trend and in the second quarter of 2014 it reached its highest average quarterly performance in the last 6 years. Consumption stabilization, the achievement of surpluses by the General Government and of current transactions, the successful recapitalization of systemically important Banks as well as the successful return of both the Greek Government and Greek companies to the markets reinforce the assessment that trust in the Greek economy prospects is being restored gradually albeit slowly.

Within this framework, SIDMA S.A. has achieved an increase in its activities both at company and Group level. Namely, SIDMA's consolidated turnover during the first semester of the year was set to €51.4 million, compared to €48.0 million in the corresponding period of 2013 (increase of 7%), while together with the consignment sales it was set to €65.9 million from €63.5 million last year (increase of 3.8%). In addition, earnings before interest, taxes, depreciation and amortization (EBITDA) amounted to €51 thousand from €196 thousand last year, mainly due to the exceptional return of almost €200 thousand to LAGIE (Operator of Electricity Market), an amount related to a part of the photovoltaic energy supply in the financial year 2013. Without the above exceptional item, the Group's earnings before interest, taxes, depreciation and amortization amount to €251 thousand. Last but not least, earnings before taxes showed losses of €4.4 million, improved by 5% or €0.2 million compared to the corresponding period last year. The improvement of the financial results is due to the decrease in the group's financial charges by 12% or €389 thousand compared to the corresponding period last year.

At Company level, in the first semester of the year SIDMA's turnover was set to €30.3 million from €27.9 million, presenting an increase of 8.5% while together with the consignment sales it was set to €44.8 million from €43.5 million in the corresponding period of 2013. Earnings before interest, taxes, depreciation and amortization (EBITDA) amounted to profits of €203 thousand from €291 thousand in the corresponding period last year, while earnings before taxes amounted to losses of €2.9 million marginally increased compared to those of the corresponding period last year (€2.8 million). If the exceptional return of almost €200 thousand to LAGIE is excepted, then earnings before interest, taxes, depreciation and amortization (EBITDA) amount to profits of €403 thousand, while earnings before taxes amount to losses of €2.7 million.

The subsidiary Panelco marked a considerable increase in its turnover by 33%, namely from 4.1 million Euros in the first semester of 2013 to 5.5 million Euros in the first semester of 2014. Regarding the subsidiaries in the Balkans, SIDMA Bulgaria recorded an increase in its turnover by 13%, while SIDMA Romania a decrease by 7.5% compared to the first semester of 2013. Namely, the turnover of SIDMA Bulgaria amounted to 7.0 million Euros compared to 6.2 million Euros, while the turnover of SIDMA Romania amounted to 10.5 million Euros compared to 11.3 million Euros in the first semester of 2013 respectively.

The Group's liquidity amounted to €11.6 million from €12.7 million at the end of the last fiscal year. The company's Management is taking a series of actions in order to bolster up the Group's liquidity, including - among others - the following:

- Within 2014 and for the following years, it has planned actions for a further cost reduction and for strengthening the structure of its operating activities. The Management is working intensively in order to achieve an additional reduction of expenses, despite the considerable decrease that has been achieved since the beginning of the financial crisis exceeding a rate of 30%. Indicative of this effort are the measures for reducing fees and salaries expenditures, the restructuring of its structure that will lead to greater benefits and the limitation of non-strategic costs that will not affect the Group from its smooth operation.
- Additional actions considered for the improvement of the Group's liquidity and financial position, include among others the disposal of assets and a further reduction of credit provided to clients combined with the simultaneous retention/enhancement of the company's gross profit margin.

Decisions of the Ordinary and the Extraordinary General Meetings

At the Ordinary General Meeting of the company's shareholders, held in Athens on May 27, 2014, 19 shareholders participated who account for 79.522% of the Share Capital and voting rights and the following were approved unanimously:

- ✓ The Board of Directors Management report, the Auditors report and the annual Financial Statements of the fiscal year 2013.
- ✓ The discharge of the members of the Board of Directors and the Chartered Auditor for the fiscal year 2013.
- ✓ The election of Chartered Auditors and the approval of their fees for 2014.
- ✓ The fees paid to the members of the Board of Directors associated with dependent labour relation for 2013 and the approval of their fees in advance for 2014.
- ✓ The election of the new Board of Directors.

- ✓ The election of the members of the audit committee in line with article 37 of Law 3693/2008.

In addition, at the Extraordinary General Meeting of the company's shareholders, held in Athens on July 22, 2014, 17 shareholders participated who account for 76.9% of the Share Capital and voting rights and the following were approved unanimously:

- ✓ The amendment of the contract dated 09/09/2008 of the HSBC Bond Loan and more specifically that referring to the loan repayment.
- ✓ The amendment of the terms of the syndicated Bond Loan dated 30.08.2011 and amounting to €49,000,000 issued by the Company, by providing additional securities.
- ✓ The amendment of article 4 of the Articles of Association referring to its goals.